



NEWS RELEASE

News Release from Pervasic & Kier Group

22nd September 2009

Kier Group Announces Three Year Commitment to Pervasic *Focus on Driving Efficiencies & Productivity With Mobile Applications*

Following a successful three year partnership The Kier Group and Pervasic are pleased to announce the signing of a new three year agreement for Pervasic to continue to provide mobile working applications and services to the Kier Group. This agreement will see Pervasic provide a hosted and fully managed mobile solution to over 850 of Kier's field-based operatives.

"Earlier this year Kier kicked-off an extensive market review to fully understand what mobile working solutions were available." said Chris Hone, Project & Process Manager at Kier Support Services. "We were looking for both a technical solution and also a partner that would provide us with the functionality, flexibility and reliability that we needed. As we stepped through the evaluation with many of the leading providers, all aspects pointed to Pervasic. The flexibility in their MobileOne solution meant that we could meet every requirement we had, while their demonstrable thought leadership filled us with confidence that we were making a commitment to a company and a platform that could move our business forward."

"One element that was key to us was business continuity", commented Andy Johnson, Procurement Director at Kier Building Maintenance. "Pervasic demonstrated to us that even if all of our internal systems and network failed, our 850 field-based operatives would not see any disruption and would be able to continue working with their mobile applications – a significant benefit to us."

"I am very pleased, especially after such a comprehensive technical and commercial review, that Pervasic proved to be the best option for Kier," said Ken Goulding, Managing Director at Pervasic. "This is the second major customer renewal in as many months at Pervasic which is testament to the capability of our products, our services and the ability of our people to deliver for our customers."

"Our business at Kier is very dynamic and as such we are very demanding on both ourselves and our suppliers to continually improve our service and performance," concluded Chris Hone. "Pervasic have consistently shown they are up to this challenge, enabling us to provide consistent quality service to our existing clients as well as supporting us in winning and bringing into service new clients".

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For more information Pervasic, please see:

www.pervasic.com

About Pervasic

Pervasic provide advanced mobile data solutions for field service businesses to help



Mobilising the field workforce

them improve the productivity and effectiveness of service delivery. We do this by enabling field-based employees and management of all descriptions to exchange time-sensitive information with corporate back-office systems, wirelessly from a mobile device.

Our solutions are used in field service, housing & facilities management, and construction & highways organisations and set the benchmark for quality, value, delivery and innovation. Every day, our mobile applications provided as a managed service, are used by thousands of mobile employees to equip them to do their jobs and help managers make faster and better-informed decisions.

Our customers include: Kier Group, Homeserve, Otis, Cubic Transportation, Metric Group and Chesterfield Borough Council.

About Kier Group

Kier Group operates through four main divisions, each focused on being best in its class. Their activities span building, civil engineering, opencast mining, facilities management, residential and commercial property investment and PFI project investment.

Their construction division comprises a UK-wide network of regional contracting business and major projects expertise in the UK and overseas. In support services, we provide a full life-cycle service for buildings in both public and private sectors including reactive and planned buildings maintenance, grounds maintenance and a host of other services. Kier have highly successful private house building and commercial property interests and an infrastructure investment arm specialising in the delivery of Private Finance Initiative projects.

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