

CASE STUDY

THE WREKIN HOUSING TRUST

The Wrekin
Housing Trust



BACKGROUND

Wrekin Housing Trust had 12,000 council properties in the Telford area transferred to their ownership and control in 1999 from Telford & Wrekin Borough Council.

To make full use of core competencies Wrekin Housing Trust identified that 'best value' could be achieved from taking full control over the procurement and delivery process.

MAKING A FEW CHANGES

- The provision of a 'stand alone', dedicated depot jointly identified which is managed, staffed, stocked and serviced by Travis Perkins
- Up-to-date IT systems and procedures that are found within a normal Travis Perkins trading branch
- The development of a full electronic trading platform which includes integrated mobile working, van stock replenishment, material job costing and paperless invoicing
- Dedicated delivery vehicle
- 150 operatives & 110 vehicles are now using the managed store
- A 'core supply chain group' consisting of Travis Perkins, Wrekin Housing Trust and manufacturers allows constant review of agreed KPIs and management information



BENEFITS TO WREKIN HOUSING TRUST

Working together we have been able to provide :

- Clear and effective communications & service procedures
- Quick and easy provision of materials (call-collect facility)
- Management of van stocks electronically
- Full audit trail of used products
- Reduced operative downtime (purchasing materials & journey times)
- Reduced costs & improved efficiencies of administration (paperwork and process), purchasing, stockholding, service provision and cultural change



“The trust was impressed by Travis Perkins’ all encompassing approach, and its guarantee to meet supply needs by offering flexible collection and delivery arrangements from a dedicated stores provision, whilst generating substantial savings.”

DAVID WELLS, General Manager at Wrekin Housing Trust

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